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# Schmitz Cargobull strengthens its market position by acquiring a majority stake in Atlantis Global System

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Schmitz Cargobull AG has acquired a majority stake in Atlantis Global System (AGS), the leading Spanish manufacturer of telematics solutions for monitoring and maintaining the cold chain.

With its innovative telematics solutions, AGS is represented in most of the 50 largest companies for the transport of temperature-controlled goods in Spain.

With this acquisition, Schmitz Cargobull, Europe's largest manufacturer of semi-trailers, will continue increasing its leadership for the most modern telematics system for refrigerated semi-trailers together with AGS. A system that fulfils the highest requirements in refrigerated transport and along the entire cold chain.

The AGS telematics system for real-time refrigeration data will be available with immediate effect for all Schmitz Cargobull refrigerated semi-trailers produced at the Zaragoza plant. The data from the TrailerConnect® telematics system, which Schmitz Cargobull integrates as standard in all its semi-trailers, will also be made available on the AGS telematics platform. On customer request, the telematics data from the AGS system will be available within the Schmitz Cargobull TrailerConnect® portal.

Atlantis Global System, AGS, will remain an independent cold chain specialist within the Schmitz Cargobull Group and will continue to operate independently in the market to ensure the best service for customers.

Founder Rafael del Pino, who will continue as CEO of AGS, explains: "The partnership with Schmitz Cargobull is an important step to strengthen and further develop the solutions developed by AGS in Spain. It offers a great opportunity to promote new products and further develop advanced fleet management solutions."

## **The smartest and best-connected refrigerated semi-trailer on the market**

Schmitz Cargobull's refrigerated semi-trailers already have the best global connection on the market and, in combination with the technology developed by AGS, it will also allow the semi-trailer to be integrated into the customer's logistic system. An improved overview of the entire cold chain sets it apart from the competition.

To celebrate the cooperation, Schmitz Cargobull and AGS are offering a special welcome package for customers in Spain. Together with the Schmitz Cargobull refrigerated box body, the TrailerConnect® telematics and the AGS intelligent temperature recorder (thermograph) will be combined with refrigeration units from Schmitz Cargobull and other manufacturers. The complete package will be manufactured and installed at the new Schmitz Cargobull plant in Zaragoza with Schmitz Cargobull taking full responsibility for a seamless integration.

Schmitz Cargobull set important milestones in the financial year 2023/24: The opening of the new plant in Zaragoza; the strategic alliance with the Austrian manufacturer for lightweight trailers Berger; the opening of new locations in Georgia and Kazakhstan; and the successful entry into the US market with Schmitz Cargobull's transport refrigeration units are some of the milestones that contribute to the group's growth. These developments are now complemented by the majority shareholding in AGS. It underlines the company's ongoing commitment to excellence and global expansion, consolidating its position as a global player in the transport sector.

***(Schmitz Cargobull)***